



Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending November 20, 2016 (FY11/16)

(Nine Months Ended August 20, 2016)

[Japanese GAAP]

September 29, 2016

KITAKEI CO.,LTD. Company name: Stock Exchange Listing: Tokyo Stock Exchange, Second Section

Stock code: 9872 URL: http://www.kitakei.jp/

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Scheduled date of dividend payment:

Preparation of supplementary materials for quarterly financial results: None Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Third Quarter of FY11/16 (from November 21, 2015 to August 20, 2016)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Aug. 20, 2016	37,474	7.6	415	(2.7)	488	(2.7)	276	(23.7)
Aug. 20, 2015	34,826	(5.1)	427	(39.2)	502	(34.8)	362	(22.4)

Note: Comprehensive income (millions of yen)

Nine months ended Aug. 20, 2016: Nine months ended Aug. 20, 2015: 274 (down 24.6%) 364 (down 23.6%)

	Net income per share	Diluted net income per share
Nine months ended	Yen	Yen
Aug. 20, 2016	29.79	-
Aug. 20, 2015	39.03	-

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Millions of yen	Millions of yen	%	Yen	
As of Aug. 20, 2016	22,069	10,287	46.6	1,108.75	
As of Nov. 20, 2015	22,177	10,143	45.7	1,093.16	

Reference: Shareholders' equity (millions of yen) As of Aug. 20, 2016: 10,287 As of Nov. 20, 2015: 10,143

2. Dividends

	Dividend per share						
	1Q-end	Year-end	Total				
	Yen	Yen	Yen	Yen	Yen		
FY11/15	-	0.00	-	14.00	14.00		
FY11/16	-	0.00	-				
FY11/16 (Forecast)				14.00	14.00		

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for FY11/16 (from November 21, 2015 to November 20, 2016)

(Percentages represent year-on-year changes)

	Net sales Operat		Operating inc	Operating income Ordinary inco		ome	Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	48,800	3.0	600	2.6	690	0.4	400	(13.3)	43.11

Note: Revisions to the most recently announced consolidated forecast: None

* Notes

- (1) Changes in significant subsidiaries during the period (change in scope of consolidation): None Newly added: Excluded: -
- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements
 - 1) Changes in accounting policies due to revisions in accounting standards, others: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting-based estimates: None
 - 4) Restatements: None

Note: Please refer to "2. Matters Related to Summary Information (Notes), (3) Changes in Accounting Policies and Accounting-based Estimates, and Restatements" on page 3 of the attachments for further information.

- (4) Number of shares outstanding (common stock)
 - 1) Number of shares outstanding at the end of the period (including treasury shares)

As of Aug. 20, 2016: 10,011,841 shares As of Nov. 20, 2015: 10,011,841 shares

2) Number of treasury shares at the end of the period

As of Aug. 20, 2016: 733,092 shares As of Nov. 20, 2015: 732,881 shares

3) Average number of shares outstanding during the period

Nine months ended Aug. 20, 2016: 9,278,826 shares Nine months ended Aug. 20, 2015: 9,279,024 shares

Information regarding the implementation of quarterly review procedures

The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Act. At the time of disclosure, the review procedures for these consolidated financial statements have not been completed.

Cautionary statement with respect to forward-looking statements and other special items

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the Company's management at the time the materials were prepared, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts for a number of reasons. Please refer to "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation of Consolidated Forecast and Other Forward-looking Statements" on page 2 for forecast assumptions and notes of caution for usage.

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1. Qualitative Information on Quarterly Consolidated Financial Performance

(1) Explanation of Results of Operations

In the first nine months (from November 21, 2015 to August 20, 2016), concerns remained over the Japanese economy although corporate earnings, employment and incomes continued to improve because of government economic stimulus measures. On the other hand, consumer spending was sluggish and there were concerns about a downside risk in the global economy due to slowing economic growth in emerging countries and BREXIT that is Britain's withdrawal from the EU.

In the Japan's housing sector there were worries about the postponement of the Consumption Tax hike originally scheduled for April next year. However, the sector is benefiting from falling interest rates as the Bank of Japan adopted a negative interest rate policy and government measures to help people purchase residences. As a result, new construction starts in the single-family home category, both existing houses and newly constructed houses for sale, the primary market for the Kitakei Group, stayed firm.

Establishing relationships with new suppliers and customers and upgrading construction capabilities are two major goals of the Kitakei Group. Another goal is increasing construction sales, chiefly for work involving home exteriors and home fixtures. We are also focusing on sales of housing facilities like kitchen equipment and modular bathrooms and of original products.

All these activities were aimed at improving our performance as we made utilizing our resources and improving efficiency our highest priorities.

First nine-month sales were 37,474 million yen compared with 34,826 million yen one year earlier. Operating income decreased from 427 million yen to 415 million yen and ordinary income decreased from 502 million yen to 488 million yen and profit attributable to owners of parent was down from 362 million yen to 276 million yen. The main reason for the fall in profits is that earnings one year earlier included an extraordinary gain on the sale of investment real estate.

(2) Explanation of Financial Position

Assets

Total assets decreased 107 million yen from the end of the previous fiscal year to 22,069 million yen as of the end of the third quarter under review. The main factors were a decrease of 1,081 million yen in cash and deposits and an increase of 879 million yen in notes and accounts receivable-trade.

Liabilities

Total liabilities decreased 252 million yen from the end of the previous fiscal year to 11,781 million yen as of the end of the third quarter under review. The main factor was a decrease of 299 million yen in others under current liabilities.

Net assets

Total net assets increased 144 million yen from the end of the previous fiscal year to 10,287 million yen as of the end of the third quarter under review. The main factor was an increase of 146 million yen in retained earnings.

(3) Explanation of Consolidated Forecast and Other Forward-looking Statements

There is no change in the full-year consolidated forecast that was announced on January 6, 2016.

2. Matters Related to Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the Period

Not applicable.

(2) Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements

Not applicable.

(3) Changes in Accounting Policies and Accounting-based Estimates, and Restatements

Changes in accounting policies

Application of the accounting standard for business combinations, etc.

Effective from the first quarter of the current fiscal year, the Company has adopted the "Accounting Standard for Business Combinations" (Accounting Standards Board of Japan (ASBJ) Statement No. 21, September 13, 2013), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013), "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013) and other standards. In association with these changes, the presentation of net income and other items has been revised. For consistency with these changes, the consolidated financial statements for the first nine months of the previous fiscal year and the previous fiscal year have been revised.

Change in depreciation method

Following tax law revisions, the Company has adopted the "Practical Solution on a Change in Depreciation Method due to Tax Reform 2016" (ASBJ Practical Issue Task Force (PITF) No. 32, June 17, 2016) from the second quarter of the current fiscal year, and changed the method for the depreciation of facilities attached to buildings and structures acquired on or after April 1, 2016, from the declining-balance method to the straight-line method.

The effect of this change on the quarterly consolidated financial statements for the first nine months is insignificant.

(4) Additional Information

Revised amount of deferred tax assets and deferred tax liabilities following the change in the corporate tax rate, etc.

Following the promulgation on March 31, 2016 of the "Act for Partial Revision of the Income Tax Act, etc." (Act No. 15 of 2016), "Act for Partial Revision of the Local Tax Act, etc." (Act No. 13 of 2016), corporate tax rate, etc. have been revised for the fiscal years beginning on or after April 1, 2016.

Consequently, the statutory effective tax rate for the calculation of deferred tax assets and deferred tax liabilities will be lowered from 32.2% to 30.8% for temporary differences expected to be reversed for the fiscal years beginning from November 21, 2016 and 2017, and to 30.5% for temporary differences expected to be reversed for the fiscal year beginning from November 21, 2018 and thereafter.

Due to these changes in tax rates, there were decreases of 7,680 thousand yen in deferred tax liabilities (after deducting deferred tax assets), 4,752 thousand yen in income taxes-deferred and 1,950 thousand yen in remeasurements of defined benefit plans, and an increase of 4,878 thousand yen in valuation difference on available-for-sale securities.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

FY11/15 (As of Nov. 20, 2015)	Third quarter of FY11/16 (As of Aug. 20, 2016)
(As of Nov. 20, 2015)	(As of Aug. 20, 2016)
	(
	6,297,757
9,371,803	10,250,843
300,480	100,000
615,546	667,389
568,903	597,860
108,869	96,381
(14,063)	(12,390)
18,331,294	17,997,842
1,679,381	1,659,583
178,852	150,663
2,022,269	2,299,197
(34,770)	(37,998)
1,987,499	2,261,199
3,845,733	4,071,445
22,177,027	22,069,287
7,391,904	7,195,841
2,548,628	2,788,764
118,279	31,914
-	141,872
19,000	-
683,107	383,599
10,760,920	10,541,992
268.230	190,980
	176,233
	16,315
	855,933
	1,239,462
	11,781,455
	615,546 568,903 108,869 (14,063) 18,331,294 1,679,381 178,852 2,022,269 (34,770) 1,987,499 3,845,733 22,177,027 7,391,904 2,548,628 118,279

(Thousands of yen)

		(Thousands of Jon)
	FY11/15	Third quarter of FY11/16
	(As of Nov. 20, 2015)	(As of Aug. 20, 2016)
Net assets		
Shareholders' equity		
Capital stock	2,220,082	2,220,082
Capital surplus	2,851,408	2,851,408
Retained earnings	5,117,267	5,263,811
Treasury shares	(205,600)	(205,706)
Total shareholders' equity	9,983,158	10,129,595
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	245,017	237,968
Deferred gains or losses on hedges	1,022	-
Remeasurements of defined benefit plans	(85,842)	(79,731)
Total accumulated other comprehensive income	160,197	158,237
Total net assets	10,143,355	10,287,832
Total liabilities and net assets	22,177,027	22,069,287

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Nine-month Period

	(Thousands o				
	First nine months of FY11/15	First nine months of FY11/16			
	(Nov. 21, 2014 – Aug. 20, 2015)	(Nov. 21, 2015 – Aug. 20, 2016)			
Net sales	34,826,748	37,474,098			
Cost of sales	31,284,797	33,840,805			
Gross profit	3,541,950	3,633,292			
Selling, general and administrative expenses	3,114,656	3,217,738			
Operating income	427,294	415,554			
Non-operating income					
Interest income	5,096	4,736			
Dividend income	8,370	10,086			
Purchase discounts	84,969	90,682			
Rent income	24,230	21,526			
Other	29,623	18,547			
Total non-operating income	152,291	145,580			
Non-operating expenses					
Sales discounts	64,695	59,036			
Rent cost of real estate	5,474	5,108			
Other	7,252	8,277			
Total non-operating expenses	77,422	72,421			
Ordinary income	502,163	488,712			
Extraordinary income					
Gain on sales of non-current assets	1,669	-			
Gain on sales of investment property	83,968	-			
Gain on sales of investment securities	11,125	-			
Total extraordinary income	96,763	-			
Extraordinary losses					
Loss on sales of non-current assets	5,396	-			
Loss on abandonment of non-current assets	-	3,593			
Impairment loss	-	8,107			
Total extraordinary losses	5,396	11,701			
Profit before income taxes	593,529	477,011			
Income taxes-current	204,467	170,687			
Income taxes-deferred	26,890	29,875			
Total income taxes	231,357	200,562			
Profit	362,172	276,448			
Profit attributable to owners of parent	362,172	276,448			
		,			

Quarterly Consolidated Statement of Comprehensive Income

For the Nine-month Period

		(Thousands of yen)
	First nine months of FY11/15	First nine months of FY11/16
	(Nov. 21, 2014 – Aug. 20, 2015)	(Nov. 21, 2015 – Aug. 20, 2016)
Profit	362,172	276,448
Other comprehensive income		
Valuation difference on available-for-sale securities	4,173	(7,049)
Deferred gains or losses on hedges	(5,748)	(1,022)
Remeasurements of defined benefit plans, net of tax	3,477	6,111
Total other comprehensive income	1,901	(1,960)
Comprehensive income	364,074	274,488
Comprehensive income attributable to		
Comprehensive income attributable to owners of	364,074	274,488
parent	301,071	271,100
Comprehensive income attributable to non-controlling	-	-
interests		

(3) Notes to Quarterly Consolidated Financial Statements

Going Concern Assumption

Not applicable.

Significant Changes in Shareholders' Equity

Not applicable.

Segment and Other Information

The Kitakei Group does not provide business segment information because all business activities are in a single category. Group companies are engaged in the sale (including sales with installation) of materials and equipment used for homebuilding, such as new types of materials and a variety of housing fixtures, and in activities associated with these sales. These products are sold to stores that sell wood products and building materials, construction companies, homebuilding companies and other buyers.

4. Supplementary Information

(1) Breakdown of Sales

1) Sales

Sales in the period under review are broken down by category as follows.

(Thousands of yen)

Category		First nine mon	ths of FY11/15	First nine months of FY11/16		
		(Nov. 21, 2014 -	- Aug. 20, 2015)	(Nov. 21, 2015 – Aug. 20, 2016)		
		Amount	%	Amount	%	
Wood building materials		3,912,979	11.2	3,327,286	8.9	
	Non-wood building materials		6.6	2,272,796	6.1	
	Plywood	1,677,955	4.8	1,542,711	4.1	
D., d.,	Wood products	1,298,801	3.7	1,332,510	3.6	
Products	Housing fixtures	8,285,161	23.8	8,238,347	22.0	
	Sales with installation	2,337,725	6.7	3,927,931	10.5	
	Others	2,478,735	7.2	2,462,612	6.5	
Subtotal		22,287,293	64.0	23,104,195	61.7	
C	Completed construction contracts	12,539,454	36.0	14,369,902	38.3	
Construction	Subtotal	12,539,454	36.0	14,369,902	38.3	
Total		34,826,748	100.0	37,474,098	100.0	

Notes: 1. Figures in this table do not include consumption taxes.

- 2. No single customer accounts for more than 10% of total sales.
- 3. Product sales in the first nine months of FY11/16 include original product sales of 1,271,872 thousand yen.

Original products: Products that the Kitakei Group has developed and started selling since 1978 by using its own brands. Major original products include solid hardwood flooring manufactured at the factory of a

business partner overseas and a line of building materials manufactured at factories of business

partners in Japan and other countries.

4. Sales with installations and completed construction contracts are defined as follows.

Sales with installation: A company affiliated with the manufacturer of the associated materials performs

the installation and assumes all responsibility.

Completed construction contracts: A subcontractor selected and supervised by the Kitakei Group performs the

installation or construction.

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.